

HAY BOWLING & GOLF CLUB LIMITED

ACN: 000 090 755

The 65th

ANNUAL GENERAL MEETING

Of the members will be held in the Bowling Club House at 408 Murray Street

On Sunday 11th October 2015, 10.00am.

AGENDA

1. To confirm the minutes of the 64th Annual General Meeting
2. To discuss any business arising from those minutes
3. To receive and consider the report of the President
4. To receive the Financial Report for the year ending 30th June 2015 from the Club's Auditor
5. Election of Life Members
6. To deal with any business that due notice has been given
7. Recommendations for the current Board

By order of the Board

David Townsend
Secretary Manager

9th September 2015

NOTE:

A copy of the full financial report is available on request at the office of the Hay Bowling & Golf Club

PRESIDENT'S REPORT

I am pleased, and proud, to be able to prepare this report to members at the end of a very successful year for the Club.

The Secretary Manager, with full support of the Board, has instigated a number of improvements and modifications to Club facilities, most notably the decking at the Golf Clubhouse, the screening of the poker machine area and the introduction of the Ticket in – Ticket out system for poker machine users. Combined with the on-going benefits of the solar panels installed the previous year, these improvements have had a significant input to the financial success of the Club this year. I take this opportunity to formally congratulate Secretary Manager Dave on his past efforts and look forward to the ongoing success of the Club under his leadership.

There are a number of other alterations and extensions proposed at both clubhouses over the next year which are intended to improve the social experiences enjoyed by our members and guests. At the time of writing these matters are still being discussed at Board level so I will not elaborate just now. Full details will be provided at the AGM.

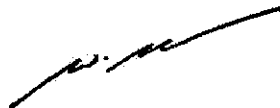
There have been some movements in the staff structure supporting the Club and I am impressed with the efforts of our small team and thank them for their ongoing dedication to the Club.

Volunteers continue to undertake essential activities throughout our facilities, particularly on the golf course, and I thank them all for efforts and input.

A number of significant sporting achievements have been reached by our members this year. While I hope not to overlook any person or team I would like to acknowledge the success of our Women Bowlers No 3 Pennants team in reaching State level. Congratulations also to Dave Townsend on his Zone singles bowls championship and good wishes for his tilt at the State championship in the near future.

The current Board is halfway through its 2 year term of office and though it is a way of yet, I urge all members to consider standing for the Board at the elections due in October next year.

Once again, I take the opportunity at this time to thank all members for the support given to myself and the Board this past year.



W (Bill) Moore

CEO REPORT 2015

It is an absolute pleasure to present this year's net profit result to you of \$62,231. We only really have you, our members to thank for this. So a very sincere thank you to our members.

The Club has been making improvements continually this year. At the Bowling Club we have spent over \$120,000 on upgrading Poker machines, TITO system, new LED lighting, upgrade beer gas line system, dishwasher, deep fryer, dividing wall for poker machine room, new poker machine chairs and tab area seating just to mention some of the expenses. The Golf Club didn't miss out with over \$30,000 spent on new ride on mower, slasher and the DECK. These improvements for a small club are vital for its sustainability.

Our members have also had a very good year with \$180,000 spent in the way of raffle prizes and badge draws, not bad for a small club; again this can't happen without your awesome continued support. We are still benefiting from the solar system we installed 2 years ago, the main club power bill this year was only \$20k compared to the \$80k previously. This has allowed us to spend money on our members and improvements instead of it going to a power company.

I must make a special mention of Annette Garner whom has been an asset for the club and me. The commitment and love that Annette has for the club is equal to mine, hence the successful team we have created. Thanks Annette for your continued support and willingness to take on more office duties. Casual staff is also a very important part of our operation and I like to thank them for their continued commitment throughout the year.

To our Greens staff, Gary has them under control producing and maintaining some of the best bowling greens in our district with the help of Robbie Mack. At the golf club you find Reggie Fell that has transformed the golf course and treats it like his back yard, it's a credit to you Reggie. There are a lot of volunteers out at the golf club whom also help keep it looking spectacular. Though one in particular "Digger", I am pretty sure every time I go out there I see you religiously with a chainsaw in hand.

I really like to thank Bill Moore and the board for the faith they have shown me and the rapport that we have as a committee, it is the best I have ever been involved with and I look forward to seeing what this year can bring. I am sure we are going to have another proactive year for the club.

Dave Townsend

MEN'S GOLF PRESIDENT'S REPORT

It's with great pleasure to be able to present this report as President of the Hay Golf Club to the Hay Bowling & Golf Club AGM.

Firstly I would like to say thankyou to our secretary manager Dave Townsend for all his hard work that he has put into making the Hay Bowling & Golf Club what it is today as a GREAT CLUB. A new decking was also added this year at the Golf Club so thankyou again Dave and anyone that helped with this project. To the Bar Staff and Ground Staff we say thankyou as well for your services out at the Golf club whether it is in the Club house or on the Course, and to the Board of Directors for making the improvement decisions.

Secondly thankyou goes out to all the volunteer work that people have done out at the Golf Club when asked or on their own time, there are too many to name so I won't in case I forget someone. To the Golf Club Committee a Great Job as well on running the competition, meeting when I haven't been there, To the Golfing members for turning up to play or doing starting and recording.

A special thankyou to the Ladies for their help when asked to make food or helping in doing starting when asked. To all our Championship winners and Trophy winners Congratulations and to people that didn't win, remember there is always next year.

To our sponsors that sponsor vouchers or a ball without them these can't be included so thankyou.

Finally I would like to say a big Thankyou to Reg Fell for his timeless work he does out on the course, he spends endless days out there in his own time. Also to Ted Young for taking the Tee for both Men's, Ladies and Social Markers

Greg Crocker

LADIES GOLF REPORT 2015

Our 2015 golfing season is drawing to a close and we've been very fortunate in that we've only missed a couple of days of play due to wet weather. Our hearty thanks must go to the Club grounds staff and the volunteers for the maintenance of our course, we are truly lucky to live in a small community with this wonderful sporting facility that serves only a small proportion of our community.

Congratulations to everyone that has turned up week in and week out for our golf (Sundays and also Wednesdays), it is a commitment and a large slice out of our weekends for those of us that still work. Congratulations also to all weekly winners during the season.

Our Championships were contested in June, with Kylie McDougall claiming victory in A Grade, Sue Hanna in B Grade and Julie Richards in C Grade. Our 4 BBB Champions this year are Sue Hanna and Marg Stribbles while the Foursome Champions are Kylie McDougall and Beth Circuitt. Our Open Tournament was held in August, and many thanks go to the men for assisting on the day and also the ladies for their culinary skills.

We don't mind travelling and this year the Hay Lady Golfers journeyed to Coolamon, Griffith, Hillston, Finley, Balranald, Goolgowie, Jerilderie and Coonamble. Not too many trophies came home, but the Club was represented very well.

Marg Stribbles

BOWLS PRESIDENT'S REPORT 2015

Bowls have been reasonably successful this year with average fields being about 15 per day. I would like to think this could be improved to above 20.

In our Men's Fours Jim Ovens, David Townsend, Kevin Edwards and Andrew Gifford won.

Men's Singles was won by John Lucas, runner-up was Ted Pedley, this was John's third win in a row.

Handicap Singles was won by Peter Lugsdin, runner-up was Les McGrath.

Men's Pairs were won by Jim Ovens and Dave Townsend and runners-up were Garry Biggs and Peter Busch.

Triples were won by Dave Townsend, Alan Eason and Bill Moore runners up were Maurie Freund, Rex Thomas and Nathan Crocker.

We won the District No 5 Pennant and finished R/U to Wagga Rules at Zone level.

Thank you to all the players that travelled and played in both Pennants grades. Thank you to all those players that travelled to the President's days as if we don't go they won't come to our events.

We held the President's Reserve Singles in May which was won by Dave Townsend over Jim Ovens in a great game that finished 31/30. It was a bit disappointing that only twelve players played with two players from other clubs attending. Dave went on to win Zone and is in the last 16 in the state.

Our Annual June Tournament was another great success with numbers only down slightly. Friday saw the couple from Tongala of Linton and Lynn Gleeson winning the day in a field of 22. On Saturday the team from Southern Slopes E.Kelleher, A.Hurst, S.Sutton and D.Hillsley won and also won the George Pounder Trophy. The Ladies fours were won by Midlands. On Sunday The Men's fours were won by the Hay team of G.Biggs, G.Hill, P.Busch and J.Lucas. The Mixed fours were won by Midlands and on Monday the Ladies event was won by Leeton/Lochart team and the Men's Fours winners were Stanhope 2. We had 344 players on the green over the four days.

We held our Annual Two Bowls Triples in the last week of August where there were 26 teams participating. I would like to thank Dave Townsend for his help in running this tournament. These tournaments are very important to the club as they bring in great income.

I must congratulate our Ladies team for winning the District Pennant, also winning at Zone level in Albury and for their effort in the State finals at Berry.

Thank you to all the committee for their help during the year especially when I was on holidays.

Thanks to Greenkeeper Garry and his men for the condition of the greens.

Our condolences go to those families who have lost loved ones during the year.

Peter Lugsdin.

2015 WOMEN'S BOWLS REPORT

The 2015 bowl's season has been a very successful year for the Hay ladies. The season commenced with the 2015 Pennant being played in November, 2014 as we played two pennant seasons in one year. The 2014 was played in February/March and the 2015 in November/December. The Hay team drew with Leeton and District and won the event on a count back. We then had to play in the Zone Finals the first week of June in Albury.

The Zone finals were played in very cold conditions on the roof of the Commercial Club with the greens having to be hosed to disburse the frost before play could commence. After the first day of play against Tumut we only had 1 point with Tumut on 4 and Lavington on 5. I doubt anyone expected Hay to win but they forgot to tell Hay that they could not. To win we had to win on both rinks against Lavington on greens they were very familiar with however the Hay girls did win on both greens and took out the Zone final against all odds. Final score Hay 6, Lavington 5 and Tumut 4.

The players involved in the Pennant were, Val Lugsdin, Robyn Beckwith, Bev Cresswell, Pat Wood, Cheryl Ridley, Marilyn Pynor, Ann Hurst, Debbie Lumley, Cherryle Schiller and Irene Gash. Congratulations to all those girls.

To get to Albury the girls ran \$100 club every Friday night and on a busy weekend Saturday night as well and raised sufficient money to cover motel and entry fees. Pat Wood is to be thanked for organising the money raiser and all girls are to be thanked for taking their turn in selling the 100 Clubs.

We then competed in the NSW Grade 3 State Pennant finals in Berry, where the top 16 teams for the year played off. On 18th August we played Nowra Tuesday morning and were beaten but not disgraced. Wednesday morning 19th we played Quirindi and had a very good win on one rink with enough points to give us an overall win for the game. Wednesday afternoon we played our final game against Port Macquarie City and although competitive just could not get over the line. In all games it was really only a couple of ends that we came unstuck. A good time was had by all and the experience will hold us in good stead in the future.

A big thanks must go to our President Pat Wood for organising the catering and 100 club to raise money for the trip. All girls worked very hard and raised an enormous amount of money towards accommodation and expenses. A big thank you to the Club for their help in all our endeavours.

In the Championship department there has only been two Championships played so far this year. Cherryle Schiller and Sheryl Hathaway had a great game in the Minor Singles with Cherryle Schiller being victor, congratulation to Cherryle Schiller for winning and both girls for the manner in which the game was played. The Pairs was also completed in May with the winners being sisters Ann Hurst and Jill Harvey defeating Bev Cresswell and Cheryl Ridley in the final. Jill Harvey was "red hot" in the Championship and was ably backed up by Ann. I think it may be a first for Hay with sisters winning the event. The Triples, Fours and Singles will be played in the next three months.

Hay ladies have represented our club in all President's Days in the District to date except for Leeton and District which was held when we were all in Berry.

Presentation Day will be held in Hay on Tuesday 8th September which is fitting as we will be presented with our District Medals and flag. President's Day is 22nd September.

Bev Cresswell

HAY BOWLING & GOLF CLUB LTD
ABN 71 000 090 755

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 JUNE 2015

	2015 \$	2014 \$
SALES		
Sales	528,515	447,306
Commission	37,310	23,847
Gaming Revenue	553,029	517,794
Gaming Rebate	17,184	17,184
Competition Fees	35,298	37,290
Sporting Income	16,271	11,708
Tournament Income	8,160	11,201
	<u>1,195,767</u>	<u>1,066,330</u>
LESS: COST OF GOODS SOLD		
Purchases	297,677	247,944
Miscellaneous	-	63
Freight	8,724	9,824
Repairs & Maintenance	1,889	2,296
Shortages	524	830
Superannuation	13,193	13,251
Wages	151,773	136,786
Uniforms	616	300
	<u>474,396</u>	<u>411,294</u>

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PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 JUNE 2015

	2015	2014
	\$	\$
LESS: OTHER DIRECT COSTS		
Affiliation	6,085	5,283
CMS Fee	13,172	12,798
Depreciation	32,642	30,974
Electricity & Gas	9,681	10,647
Fuel	11,296	11,705
Miscellaneous Sporting Expense	973	850
Motor Vehicle Expenses	4,101	3,811
Pennant Expense	1,216	353
Printing & Stationary	1,482	752
Repairs & Maintenance Building	14,484	4,678
Repairs & Maintenance Greens & Course	7,443	7,110
Repairs & Maintenance Equipment	24,211	17,474
Rent	20,713	12,095
Sky Channel	9,410	15,018
TAB Agent's Fee	9,006	6,209
Trophies	15,679	16,566
Superannuation	9,958	10,346
Tournament Expenses	10,996	12,941
Travelling & Entertainment	2,293	3,252
Uniforms	-	458
Wages	79,571	80,691
Water	5,056	1,443
	289,468	265,454
GROSS PROFIT FROM TRADING	431,903	389,582
OTHER INCOME		
ATM Rebate	5,641	3,965
Commissions - Vending Machine	-	820
Insurance Recoveries	7,678	-
Interest Received	3,766	4,478
Membership Subscriptions	20,893	20,643
Raffles (net)	(7,695)	2,963
Rebates Received	303	1,272
Sundry Income	67	1,161
Gross profit on rental operations	5,200	5,200
	35,853	40,502
	467,756	430,084

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PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 JUNE 2015

	2015 \$	2014 \$
EXPENSES		
Administration Charges	-	558
Advertising & Promotion	14,408	14,183
Auditors Remuneration - Fees	6,000	6,045
Bank Charges	714	1,621
Bingo	315	1,635
Catering	3,047	1,455
Cleaning	41,633	41,556
Computer Software	753	3,536
Depreciation	38,161	35,916
Directors Fees - Other	275	-
Donations	4,329	700
Electricity & Gas	20,830	27,437
Entertainment	1,859	236
Gas	11,973	11,144
Insurance	20,730	18,920
Interest	1,373	1,972
Legal Costs	-	1,100
License Fee	521	766
Long Service Leave Provision	-	1,000
Member's Promotions	42,417	43,805
Motor Vehicle Expenses	10,456	11,668
Postage	2,578	2,166
Printing & Stationery	11,886	10,901
Professional Fees	1,393	4,619
Rates	6,151	4,337
Repairs & Maintenance Kitchen	1,554	2,152
Repairs & Maintenance Plant & Equipment	4,595	4,974
Security	1,308	2,007
Sporting Sponsorships	1,029	1,282
Staff Amenities	1,140	635
Staff Training	132	1,174
Subscriptions	1,387	651
Superannuation	10,105	10,776
Telephone	8,639	9,791
Travelling Expenses	2,546	340
Wages	117,125	126,190
Water Rates & Charges	4,045	3,429
Workers Compensation	10,118	7,409
	405,525	418,086
Profit before income tax	62,231	11,998

HAY BOWLING & GOLF CLUB LTD
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STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2015

	2015	2014
	\$	\$
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	164,782	216,103
Trade and other receivables	59,967	33,166
Inventories	37,877	34,674
TOTAL CURRENT ASSETS	<u>262,626</u>	<u>283,943</u>
NON-CURRENT ASSETS		
Property, plant and equipment	934,597	811,132
TOTAL NON-CURRENT ASSETS	<u>934,597</u>	<u>811,132</u>
TOTAL ASSETS	<u>1,197,223</u>	<u>1,095,075</u>
LIABILITIES		
CURRENT LIABILITIES		
Trade and Other Payables	100,928	97,186
Borrowings	21,575	20,970
Provisions	26,000	22,719
TOTAL CURRENT LIABILITIES	<u>148,503</u>	<u>140,875</u>
NON-CURRENT LIABILITIES		
Borrowings	41,352	-
TOTAL NON-CURRENT LIABILITIES	<u>41,352</u>	<u>-</u>
TOTAL LIABILITIES	<u>189,855</u>	<u>140,875</u>
NET ASSETS	<u>1,007,368</u>	<u>954,200</u>
EQUITY		
Retained earnings	1,007,368	954,200
TOTAL EQUITY	<u>1,007,368</u>	<u>954,200</u>

DIRECTORS

DIRECTORS	PRESENT	APOLOGY	ELIGIBLE
Bill Moore	8	2	10
Philip Ruddock	8	2	10
Eddie edfern	6	1	7
Paul Pless	6	1	7
Peter Bisset	9	1	10
Greg Crocker	5	5	10
Georgie Louttit	8	2	10
Kay Gibbs	3		3
Kylie McDougall	2	1	3

MEMBERS

Social Members	555
Social Vet	271
Men's Bowls	28
Men's Vet Bowls	13
Women's Bowls	19
Men's & Women's Golf	54
Men's & Women's Vet Golf	22
Social Golf	5
Bowling & Golf	3
Vet Bowls & Golf	3
Junior Golf	1
Life Social	1
Life Bowls	3
Life Golf	1
Life Golf & Bowls	2
Social Bowls	10
Bowls & Social Golf	1
Golf & Social Bowls	4

MOTIONS

Motions for Life Members

Peter Lugsdin was nominated for life membership by Frank Towns and seconded by Robert McCully

Pat Wood was nominated for life membership by Phillip Ruddick and seconded by Paul Pless

HAY BOWLING & GOLF CLUB

LIMITED WOULD LIKE TO

THANK THEIR

MAJOR SPONSORS

Brian McCleary & Co Accountants

Pynors Accountants

Mackers Meats

Harrisons IGA

May's Glazing

BIG 4 Caravan Park

DG Harrison & Sons

Bidgee Motor Inn

Antonakas Hardware

Col Tighe Electrical

Hay Fish Shop & Pizza Bar

Auscott

Bowling Club Insurance

Purtill's Buses

Crightons Cranes